

Design Training Courses

2023

Courses

Availability

Composition Series

- **Lighting Design Awareness** (12-week, full program) **Feb., Jun., & Oct. 2023**
 - **Awareness & Concepts of the 'Whole'** (1-week)
 - **Introduction to Perception** (1-week)
 - **Principles of Composition** (5-weeks)
 - **Design Critiquing** (3-weeks)
 - **Understanding 'Affect'** (2-weeks)

**Lighting Design Awareness is recommended as the starting course for all designers*
- **Photographic Composition & Coordination** (4-weeks, individual) **Apr. & Oct. 2023**

Business Series

- **Design-Centric Sales Process** (4-weeks, full program) **2024**
 - **Confidence in Design/Sales** (2+1-weeks, individual) **Feb., May, & Sep. 2023**
 - **Client Relations & Customer Service** (1+1-week, individual) **Jun. & Oct. 2023**
 - **Post-Installation Management & Future Sales** (1+1-week, individ.) **Nov. 2023**

**All Courses Taken Individually Will Have an Introductory Analysis Class Preceding Them*
- **Planning & Working with Installers** (2-weeks, individual) **2024**

Applications Series

- **Effective Lighting Applications** (9-weeks, full program) **2024**
 - **Problematic Issues with Light** (1-week, individual) **Mar., Jun., Oct. 2023**
 - **Understanding Basic Applications** (3-weeks, individual) **May & Sep. 2023**
 - **Developing Scenes for Installers** (2-weeks, elective indiv.) **Jul. & Nov. 2023**
 - **Decision-Making for Designers** (2-weeks, elective indiv.) **Nov. 2023**
 - **Locating Downlights, Concealment, & Tree Work** (2-weeks, individual) **2024**
 - **Locating Ground Lights & Concealment** (1-week, individual) **2024**

Design Series

- **Designer Control Elements** (7-weeks, full program) **2024**
 - **Design Process** (1-week, individual) **May & Sep. 2023**
 - **Conceptual & Bubble Plans and Zoning** (3-weeks, individual) **May & Sep. 2023**
 - **Site Analysis & Documentation** (2-weeks, individual) **Oct. & Dec. 2023**
 - **Codes & Specifications for Installers** (1-week, elective indiv.) **Dec. 2023**
 - **Codes & Specifications for Designers** (1-week, elective indiv.) **Dec. 2023**

Psychology Series (Master Courses)

- **Psychology and Light** (full program--TBD) **2024**